

Hudson Valley – Renewable Highlands CCA
Meeting with City of Beacon
May 14, 2018 9:30am

As expected, on March 15, we received NY State approval for the Renewable Highlands CCA Implementation Plan (or the “Plan”), which proposed structures to provide guaranteed savings to consumers for up to 20 years, and to offer community ownership and long-term sustainable development opportunities in partnership with local clean energy projects.

This is the first program of its kind in the nation.

Thank you for your continued support and patience as we progressed toward this major milestone for the Renewable Highlands program, and for CCA in NYS.

Many of these projects are already in the pipeline (see slides), and this Program will attract even more opportunities to the region by offering a certain and comprehensive solution to the single largest obstacle for project developers and investors: customer acquisition. ***CCA places the communities in the privileged market position to dictate contract terms, build timelines, and siting of local clean energy projects to maximize customer value and minimize environmental and quality of life impacts of installations.***

Here’s a timeline of recent and anticipated events:

- 11.9.17 Implementation filed; Renewable Highlands appendix filed thereafter summarizing community outreach, education, public meetings/hearings, local laws, press coverage. First Plan of its kind to propose the seamless integration of local clean energy projects and provide *guaranteed savings* to enrolled customers.
- 12.21.17 Joule granted only license in the State to aggregate smart thermostats and other in-home devices to register as a demand resource to the grid, thereby allowing us to pay CCA customers for their willingness to participate in demand management programs.
- 2.12.18 Public comment period closes; Twenty-one letters of support for our Plan were submitted, including from the City of New York, the NRDC, Sierra Club, People’s Climate Movement (Capital Region), 350 Brooklyn, 350 Capital District, People of Albany United for Safe Energy, The Adirondack Council, Sullivan Alliance for Sustainable Development, Solarize Albany, Delaware River Solar, Irondequoit (NY) Mothers Out Front Team, First Unitarian Church of Rochester, Rochester People’s Climate Coalition, First Unitarian Church of Rochester Environmental Task Force, Town of Geneva, and the Villages of Brockport, and Lima, with additional vocal support from the Sierra Club Atlantic Chapter, We Act, and the Environmental Defense Fund.
- 3.15.18 **Approval of Plan by Public Service Commission with issuance of PSC Order.**

May '18

- Negotiate Data Security Agreement and submit data requests to Central Hudson
- Public outreach campaign commences
- Pre-qualify suppliers, source clean energy projects; finalize supply contract and RFP specs
- Deadline for new communities to pass laws and sign onto the Plan
- Submit Local Renewables Plan to DPS Staff

June '18

- 2nd Public Forum/Info session
- Solicit local renewable generators
- Issue RFP for power supply on behalf of the Renewable Highlands communities

July '18

- Award contracts to supplier(s); data transfer and enrollment process begins.
- Mail program notification letters; launch customer support operation.
- Jeff Domanski and Victor-Pierre Melendez to spearhead local organization.

August '18 Program Launch

Not included in this timeline are the outreach to several currently non-participating communities to explore the possibility of joining the Renewable Highlands CCA. These efforts have been led by Jeff Domanski and Victor-Pierre Melendez of IBTS who will be our Program's "local organizer." As indicated in our Implementation Plan, the local organizer will be the local presence within the communities serving as the point of contact for the CCA programs, doing outreach and education, and available to answer questions and assist with strategic energy planning and other efforts.

Communities with whom we've been meeting to explore joining include Kingston, the City of Newburgh, the City and Town of Poughkeepsie, and a number of smaller communities. We're doing this outreach because adding additional accounts to our CCA Program brings the potential to negotiate an even lower supply price and leverage in contract negotiations with suppliers. We're also in discussion with a number of Dutchess County legislators who have interest in supporting our Program.

Thank you for your continued engagement,

Glenn Weinberg

Director, JouleCommunity Power

Jeff Domanski

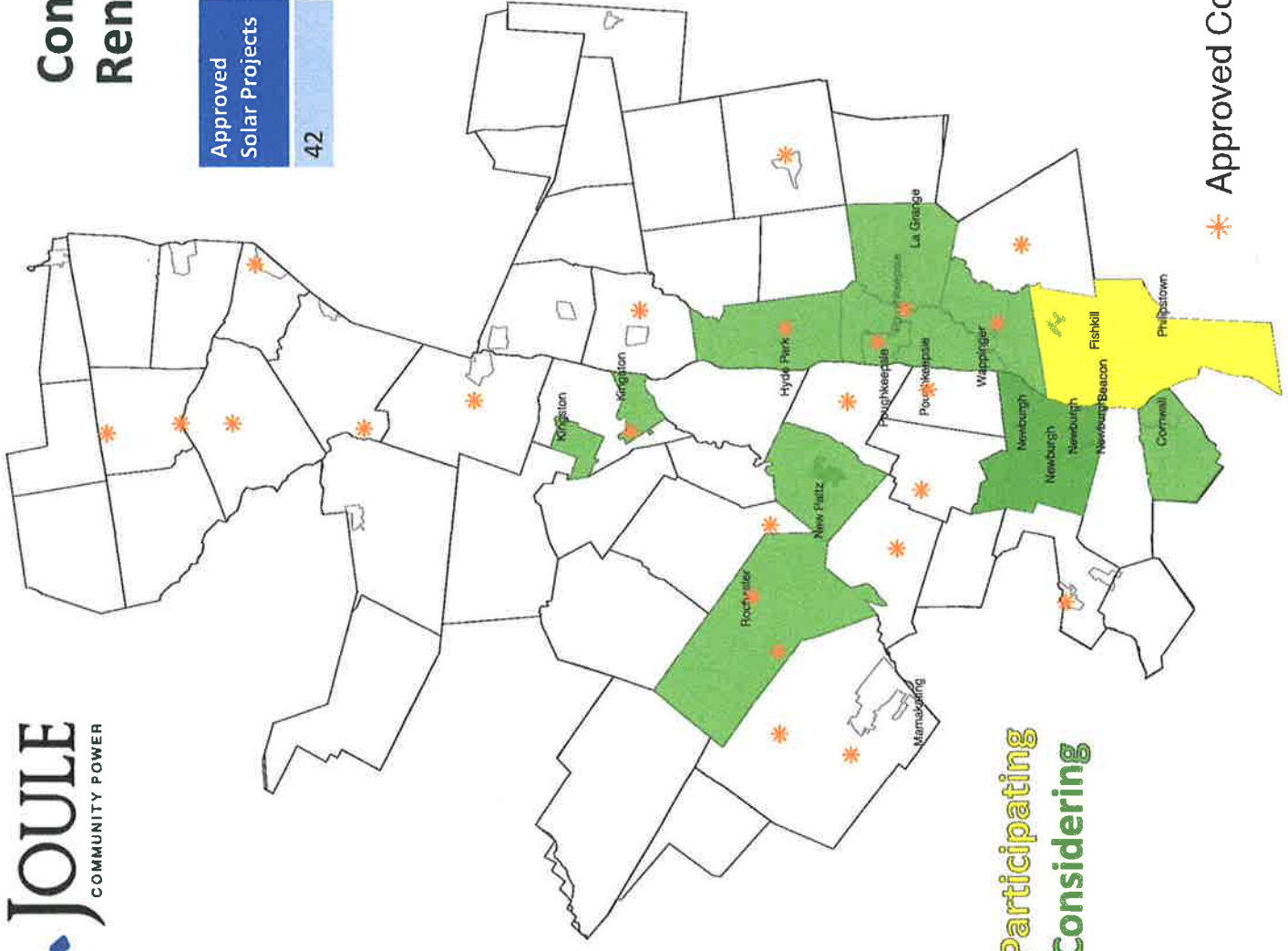
Senior Manager, IBTS

Victor-Pierre Melendez

Program Manager, IBTS

Community Solar Pipeline Renewable Highlands CCA

Approved Solar Projects	Capacity	Community Solar Homes	Econ. Development
42	104 MW	18,856	\$183.4 million



Participating in CCA	Households
Philipstown	3685
Cold Spring	910
Fishkill (T)	8642
Beacon	5347
Considering CCA	Households
Poughkeepsie (C)	3685
Poughkeepsie (T)	910
Newburgh (C)	8642
Newburgh (T)	5347
Fishkill (V)	937
Hyde Park	7805
La Grange	5287
Wappingers Falls	2154
Wappinger	8097
Kingston	9834
New Paltz (T)	2486
New Paltz (V)	1994
Ulster	4840
Rochester	2741

* Approved Community Solar Projects