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April 3, 2018

Mr. Anthony Ruggiero
City Administrator
City of Beacon City Hall
1 Municipal Plaza
Beacon, NY 12508

RE: Beacon STP – Sludge Cake
City of Beacon
Award Recommendation

Dear Mr. Ruggiero:

A two bid packages were submitted and opened on April 2, 2018 for the **Removal & Disposal of Sludge Cake from the City of Beacon Wastewater Treatment Facility**. Bid packages were submitted by Casella Organics and Synagro Northeast. Upon opening of the bid packages, it was found that the Synagro Northeast package contained a letter stating "*Unfortunately, at this time, we must respectfully submit a "No Bid" for this contract.*" Given this, only a singular proposal, prepared by Casella Organics, was submitted for the project. The Casella Organics proposal was carefully reviewed and found to be complete.

The following tabulation shows the order from lowest bidder, the name of the bidder, and the cost per ton for a 3-year and 5-year contract.

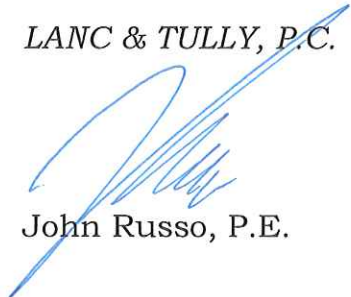
NAME OF BIDDER	3 Yr. Contract per Ton Cost	5 Yr. Contract per Ton Cost
Casella Organics Clifton Park, NY	\$92.72	\$93.72
Synagro Northeast Watertown, CT	No Bid	No Bid

The lowest bidder is Casella Organics for both the 3 and 5-year contracts. Casella Organics has also been providing sludge cake removal for the City of Beacon over the past 5-years, and in speaking with the Water & Sewer Superintendent, there have been no problems in working with this contractor. In our opinion, Casella Organics should be considered the lowest responsible bidder. Along with the bid, the contractor has submitted a Non-Collusive Bidding Certificate, and a Bid Bond.

It is our recommendation to the City Council to award the 5-year contract for the ***Removal & Disposal of Sludge Cake from the City of Beacon Wastewater Treatment Facility*** to Casella Organics. If you have any questions, or need any further information, please do not hesitate to contact our office.

Very truly

LANC & TULLY, P.C.



John Russo, P.E.

Cc: Nick Ward-Willis, Esq.
Ed Balicki, Water & Sewer Superintendent