

BIPIN GANDHI, P.C.

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February 5, 2020

Mr. Anthony Ruggiero
City Administrator
City of Beacon City Hall
1 Municipal Plaza
Beacon, NY 12508

RE: Supply and Deliver Liquid Phase
Product VX 465 for Odor Control
City of Beacon
Rejection of Bids

Dear Mr. Ruggiero:

The supply and delivery of liquid phase product VX 465 for odor control at the City of Beacon Wastewater Treatment Facility was bid for a three (3) year duration on January 15, 2020. Three (3) bid proposals were received and opened on January 30, 2020. The following tabulation shows the order from lowest bidder, the name and the bid price.

NAME OF BIDDER	TOTAL CONTRACT AMOUNT
Coyne Chemical Co., Inc	\$0.8023 per lb.
Evoqua water Technologies	\$1.11 per lb.
Surpass Chemical Company	No Bid Price

Coyne Chemical Co., Inc.'s bid price is lower than current supplier Evoqua Water Technologies, however, Evoqua Water Technologies has supplied the chemical storage tank for storage of their chemical delivered at the project site along with the chemical feed pumps. If the City accepts the bid proposal from Coyne Chemical Co., Inc., then the 2nd low bidder Evoqua Water Technologies will remove their storage tank and feed pumps.

At this time, we recommend that the City reject both the bids. The project is expected to be rebid with the provision that the chemical supplier is to furnish and install the chemical storage tank and feed pumps.

If you have any questions, or need any further information, please do not hesitate to contact our office.

Very truly



Bipin Gandhi, P.E.

cc: Ed Balicki, Water & Sewer Superintendent
Nick Ward-Willis, City Attorney
John Russo, P.E.