

LANC & TULLY
ENGINEERING AND SURVEYING, P.C.

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June 28, 2019

Mr. Anthony Ruggiero
City Administrator
City of Beacon City Hall
1 Municipal Plaza
Beacon, NY 12508

and

Mr. Ed Balicki
Water & Sewer Superintendent
City of Beacon City Hall
1 Municipal Plaza
Beacon, NY 12508

RE: Fulton, Fowler & Vine
Watermain Replacements
City of Beacon
Award Recommendation

Dear Mr. Ruggiero & Mr. Balicki:

A total of three (3) bid proposals were submitted and opened on June 20, 2019 for the **Fulton, Fowler & Vine Watermain Replacement** project. The three proposals were carefully reviewed; all multiplication between estimated quantities and unit prices checked; and addition of total prices checked against the total contract amount. All proposals submitted were complete. The bid submitted by Gianfia Corp. was found to have a multiplication error in one of the line items, but the overall contract amount was found to be correct.

The following tabulation shows the order from lowest bidder, the name of the bidder, the total contract amount, and the corrected contract amount if errors were found.

NAME OF BIDDER	TOTAL CONTRACT AMOUNT
Sun Up Construction Corp. Wappingers Falls, NY	\$727,000.00
Ben Ciccone, Inc. Poughkeepsie, NY	\$961,055.00
Gianfia Corp. Hawthorne, NY	\$1,194,800.00

The lowest bidder is Sun Up Construction Corp., with the total base bid amount of \$727,000.00. Sun Up Construction has submitted information related to several projects in which they have completed the work as outlined within the proposed project. References supplied were called and checked to verify the work completed by the prospective low bidder and were found to be acceptable. In our opinion, Sun Up Construction Corp. should be considered the lowest responsible bidder based upon the submitted information and Chapter 53 of the City Code. Along with the bid, the contractor has submitted a Non-Collusive Bidding Certificate, and a Bid Bond.

As the project came in \$217,000.00 over the estimated cost for the proposed work, our office contacted the contractors to ascertain why the costs for materials were so high. Based upon these conversations, the contractors explained that prices for steel and other materials are rising rapidly due to the recent tariffs and trade agreements that have been enacted. Typical pricing for the installation of 8" ductile iron pipe on this type of project was previously in the order of \$100 to \$120 per linear foot, whereas the average cost based upon the submitted bids would put the pricing for this work at \$185.00 per linear foot. The price for paving was also found to be \$17 to \$18 higher than normal.

It is our recommendation to the City Council to award the **Fulton, Fowler & Vine Watermain Replacement** project to Sun Up Construction Corp., if additional monies are available to fund the increased cost of the project.

If you have any questions, or need any further information, please do not hesitate to contact our office.

Very truly

LANC & TULLY, P.C.



John Russo, P.E.

Cc: Nick Ward-Willis, City Attorney